

141395



.....	3
2014 1-10	
.....	4
2014	2014
2	1 2014
.....	20
	58.04%
.....	27

楷体（不加粗）： 对重组报告书和其他相关文件的引用

2013			2014		
1		32.5%	1		28.0%
2		16.6%	2		16.4%
3		4.9%	3	+	7.9%
4		4.4%	4	LG	6.0%
5	LG	4.3%	5		5.9%
6		4.1%	6		5.2%
7		3.6%	7		4.2%
8		3.2%	8		3.9%
9		3%	9		3.2%

1

12.4%

2015

2015

4G

3G

2G

2014

2015

4G

2

4G

3G/2G

4G

3G

2G

1

				11.5%	5%
	5.6%			12.8%	0.9
					29.2%
	22.8%	19.3%	18.3%	7.4%	6.5%
3					
1					
			2013		
			2014	2015	2016

2

1

2005

1-1-9

1

TCL

()

TCL

()

2

TCL

()

()

fuhu

trekstor

2 2015

2015

2015		700	700 / 1,680

	600	2014 12 1-15	580
TCL	300		300 /
	400		400 /
	350		350
	250	2014	
		2015 50%	250
	250	2015 100%	
		250	
	200		200 /
	200		200 /
	200		
		200 /	
	150		150 /
	150		150 /
	150		
		100-200 /	
	100		100 /
	100		
		100 /	
	100		
	350		
2015	4,550.00		
2015	54,600.00		

[2014] 114277

2015

54,217.67

4,270.07

2015
54,600

4,550

2.1

40%

	TCL		2015 700
	HTC		2015 600
	TCL	TCL	2015 100
TCL	TCL	TCL	300
			2015 100

2014 12

TCL

2015

300

HTC

1

1

Trendforce

2014

TCL

29%

TCL

2014

4.2%

4,901

2013

1,563

46.83%

2013

TCL

1-1-12

	2014	2.7%
3,151		

TCL 2015 1 2014 12
 2014 1 12 73,487,087
 33% 65,860,157 31%
 7,626,930 58% 2014 TCL
 14

2014

TCL

2

2013 4G

100

2014 4G

1.71

38%

4G

2014

4G

4G

4G

3G

4G

2G	9.50%	1.90%
3G	63.40%	59.30%
4G	27.10%	38.80%

3

60%

4G

4G

40%

4G

5

5

5

2005

2

2005

1-1-15

20

3

6

1-1-16

.....

7

1

2005

2 2015

[2014] 114277 2015 54,217.67
 4,270.07
 2015 4,550
 54,600 2.1
 40%

	TCL		2015 700
	HTC		2015 600
	TCL	TCL	2015 100
TCL	TCL	TCL	300
			2015 100

2014 12 2015
 TCL 300

HTC

.....

4G 3G 2G

2015

2014

2014

1 2014

2

14

12015

	2014	2013	2012	2014	2013
	A	B	C	D=(A-B)/B	E=(B-C)/C
	49.99	55.60	68.92	-10%	-19%

	A	B	C=A-B	D=C/B
	485.85	399.53	86.32	22%
-	177.14	451.32	-274.18	-61%
	19.28	14.96	4.32	29%
	17.24	51.01	-33.76	-66%
	699.51	916.82	-217.31	-24%

2014
2014
2014

2013
,
2014 3

2014
2014
2 2014

	2014	2014		
	A	B	C=A-B	D=C/B
	427.46	532.73	-105.27	-20%

	2014	2014		
	A	B	C=A-B	D=C/B
	89.57	211.37	-121.80	-58%
	747.67	963.55	-215.88	-22%
	699.51	1,371.09	-671.58	-49%
	1,447.19	2,334.64	-887.46	-38%

2014 887

38%

1 964

2013 834

2014 2013 50%

13% 2014

748 216

2014 2013 86

2 2014 672

1,371 44,764 2013

2014 2014

31% 2014

50

2012 2013 2014 1 2014 1-7

2014

2014

4 2014

2015 2016 2012 2013

2014

6 2014

1 2014

2014

1

2014 11 12

2 2014

3

2014 GR201444200553

25% 15%

2 2014

2014 2013 9% 2014

30,981 2013 29,920 3.54% 2014

2013 9%

44,764 2014 30,981

31% 2014

19%

2014

2013

303

17%

86

10%

217

24%

2014

2013

80

16%

2014

887

38%

50

2012

2013

2014

1

2014

1-7

2014

2013

2014

2014

30,981

2013

29,920

3.5%

2014

1,108

2013

1-1-26

1,016 9%

2014 748 2013 834

86 80

2014 700 2013 917 217

274

2014 2013

2014

50

2014 2015 2016 2012


2013 2014

58.04%

2015 1 26

（本页无正文，为《中信证券股份有限公司对江西赣锋锂业股份有限公司关于<中国证监会行政许可项目审查二次反馈意见通知书>（141395 号）之回复报告之专项核查意见》之签字盖章页）

财务顾问主办人：



夏 默



朱 鹏



中信证券股份有限公司

2015年1月30日